



CBV BULL SALE

**WEDNESDAY 8TH JULY
 ON PROPERTY**

“BELAH VALLEY” MARLBOROUGH QLD

...Make the Trip.. BE THERE!

**8AM START,
 HELSMEN BID 10AM-2PM**

Predictable, Functional Genetics....

Fertile, Gentle, Growthy & Adapted....

Unable to Attend?



CBV 03-1637Laser XL

Alf Jr and/or Alf Sr are happy to select bulls on your behalf; please contact us.

We may be able to arrange to have your bulls included on a truck to your area, from sale day.



CBV 02-0558Tom Paragon

- ✓ **Our entire sire group, breeding herd, and whole herd data is on display**
- ✓ **Incentives for Volume Purchases**
- ✓ **Supreme Grass-based Genetics**
- ✓ **Extensive Commercially Significant Data**
- ✓ **These bulls will not fall to pieces when you get them home**

Create your profit; don't hope for it.

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We are now in the Month of June and still looking at some green in the pastures. How long can this dream season last? As we have had three good years in a row now I'm starting to think the honeymoon will have to end soon.



All smiles at CBV BEEF Tours

All our breeding herds were pregnancy-tested in April and the final results have made me very pleased.

CBV pregnancy result was 84% even challenged with cutting a month off the end of our mating season. CBV average cow days mated this year stands at 71 days.

Tondara was 80% with the cows standing in mud and rain for two months straight during the mating season. That was tough enough, and we are fully aware of the distressingly savage losses further north, on people and cattle.

After years of working with these herds it still amazes me that cattle herds selected to work year in year out, without excuses, never let us down.

Most of the empties are sold and the remainder not far off. We aim to have them all sold before the grass goes brown for the dry season.

BEEF2009 for CBV was busy and at the same time most enjoyable. We hosted 140 people at CBV during the week from all parts of Australia, Brazil, New Caledonia, Paraguay, United States and Canada and met many more at BEEF in Rockhampton. Highly successful international seed producer John Rains, from Southedge Seeds Mareeba, stated... in his addresses at CBV during BEEF2009... "One of the most important ingredients you can put into any business is **predictability**, whether it is cattle genetics or pasture seeds; **being able to predict the outcome is extremely valuable.**"

I totally agree. "In an unpredictable environment it makes management a lot easier using predictable genetics in a management system that reaps the rewards." (CBV Newsletter #4)



Alf Jr & New Caledonian international guests that visited CBV at BEEF 09

The CBV philosophy of 'low input and high function' cattle breeding is becoming more and more embraced in Australia and throughout other parts of the world. As global economies get squeezed harder this **attitude to business** and cattle breeding be-

comes more apparent and very much more relevant.

Create your profit; don't hope for it.

The CBV annual sale is fast approaching on the 8th July at

"Belah Valley".

We are looking forward to having the sale at CBV this year as we will have paddocks of our Sires and Dams on display to illustrate the depth of breeding behind the bulls on sale. This is better than a thousand words, or pictures. In our catalogue, the sale bulls *and* their sires will have reproduction history on their Mother and Grandmother as well as EBV's for growth, scrotal size, and reproduction. As always at CBV the bulls have only ever been run in pasture, the same as they will be when you get them home **so they will not fall apart during this breeding season.** You will see genuine cattle raised under real conditions with robust data. There is no place for deception here. This has a direct relationship to your progeny and breeding aims at home.

The bulls have done well this year and look excellent so we are proud and confident of what we have to offer your herds.

The cattle will be on display from 8AM and the Helmsman Bid system will commence at 10AM. For a catalogue and accommodation list visit www.cbv.com.au or contact CBV by phone, fax, or email. Contacts are on the back page of this newsletter.

There are a limited number of rooms at the Marlborough Motel so book early or there is plenty of accommodation in Mackay 3 hours travel, Sarina 2.5 hours travel, Rockhampton 1.5 hours travel. There is a list of recommended Motels in Rockhampton and Sarina on the CBV Website under the accommodation tab.



CBV 02-0556 Gandhi XL

For catering purposes please advise Louise at CBV roughly how many people are coming in your group. This would be of great assistance.

I have said previously that once a year, on CBV Open Day and Bull Sale, we have the privilege of meeting with such a positive and progressive group of people at CBV during the sale. This atmosphere is something we at CBV do not take lightly and appreciate very much.

This is a day of no pressure, with the enjoyment of cattle, country, and a group of people that create opportunities. They come from diverse regions and properties. They share the aims of making things happen. We welcome not just those who are looking for bulls but also like minded and interested people, as they are often our clients in the future. The networking of challenging minds always makes a great day.

Best regards,

Alf Collins Jr





CBV 04-2351 Tom Magnate

Significant challenges are always around private enterprise; this year a bit more than most in the last 30 years. More than ever our eye is sharp to threats, and equally sharp to opportunity.

I have said very little on the "climate debate", as it seems too much like a red herring; with gross mismanagement a hallmark of politicians in fear of open debate. Any diversion will do, to serve their short term view. This has spawned a plethora of doomsayers and instant fixers. Very few have assets in the fields they propose to fix, other than grant money if they sing the 'corrected or acceptable tune'. In the big picture, I do not accept that 'science must serve the paymaster'.

There seems to be plenty of informed folks challenging the red herrings and politicians, so maybe we will see an improved level of understanding. Henrik Svensmark's "The Chilling Stars", Prof Plimer's "Heaven and Earth", Leon Ashby's Climate Sceptics Party, and Alan Yeomans book "Priority One" each shed some interesting light on the blind adherents to political dogma. All the proposed taxes in the world on carbon do not seem to present effective outcomes. I present another perspective of solar activity, (Svensmark), provoked by discussions with Alan and Neil Rideout over some months; we promote an open mind and open debate. ***'The mind works just like a parachute; effective when fully open'***

'An experiment that hints we are wrong on climate change', from www.thetimesonline.co.uk

Nigel Calder, former editor of New Scientist, and co-author with Svensmark, says the orthodoxy must be challenged.

"When politicians and journalists declare that the science of global warming is settled, they show a regrettable ignorance about how science works. We were treated to another dose of it recently when the experts of the Intergovernmental Panel on Climate Change issued the Summary for Policymakers that puts the political spin on an unfinished scientific dossier on climate change due for publication in a few months' time. They declared that most of the rise in temperatures since the mid-20th century is very likely due to man-made greenhouse gases.

The small print explains "very likely" as meaning that the experts who made the judgment felt 90% sure about it. Older readers may recall a press conference at Harwell in 1958 when Sir John Cockcroft, Britain's top nuclear physicist, said he was 90% certain that his lads had achieved controlled nuclear fusion. It turned out that he

was wrong. More positively, a 10% uncertainty in any theory is a wide open breach for any latter-day Galileo or Einstein to storm through with a better idea. That is how science really works.

Twenty years ago, climate research became politicised in favour of one particular hypothesis, which redefined the subject as the study of the effect of greenhouse gases. As a result, the rebellious spirits essential for innovative and trustworthy science are greeted with impediments to their research careers. And while the media usually find mavericks at least entertaining, in this case they often imagine that anyone who doubts the hypothesis of man-made global warming must be in the pay of the oil companies. As a result, some key discoveries in climate research go almost unreported.

Enthusiasm for the global-warming scare also ensures that heat-waves make headlines, while contrary symptoms, such as this winter's billion-dollar loss of Californian crops to unusual frost, are relegated to the business pages. The early arrival of migrant birds in spring provides colourful evidence for a recent warming of the northern lands. But did anyone tell you that in east Antarctica the Adélie penguins and Cape petrels are turning up at their spring nesting sites around nine days later than they did 50 years ago? While sea-ice has diminished in the Arctic since 1978, it has grown by 8% in the Southern Ocean.

So one awkward question you can ask, when you're forking out those extra taxes for climate change, is "Why is east Antarctica getting colder?"

It makes no sense at all if carbon dioxide is driving global warming. While you're at it, you might inquire whether Gordon Brown will give you a refund if it's confirmed that global warming has stopped. The best measurements of global air temperatures come from American weather satellites, and they show wobbles but no overall change since 1999.

That levelling off is just what is expected by the chief rival hypothesis, which says that the sun drives climate changes more emphatically than greenhouse gases do. After becoming much more active during the 20th century, the sun now stands at a high but roughly level state of activity. Solar physicists warn of possible global cooling, should the sun revert to the lazier mood it was in during the Little Ice Age 300 years ago.

Climate history and related archeology give solid support to the solar hypothesis. The 20th-century episode, or Modern Warming, was just the latest in a long string of similar events produced by a hyperactive sun, of which the last was the Medieval Warming.

The Chinese population doubled then, while in Europe the Vikings and cathedral-builders prospered. Fascinating relics of earlier episodes come from the Swiss Alps, with the rediscovery in 2003 of a long-forgotten pass used intermittently whenever the world was warm.

What does the Intergovernmental Panel do with such emphatic evidence



CBV 03-1557 Turbo Tom

for an alternation of warm and cold periods, linked to solar activity and going on long before human industry was a possible factor? Less than nothing. The 2007 Summary for Policymakers boasts of cutting in half a very small contribution by the sun to climate change conceded in a 2001 report.

Disdain for the sun goes with a failure by the self-appointed greenhouse experts to keep up with inconvenient discoveries about how the solar variations control the climate. The sun's brightness may change too little to account for the big swings in the climate. But more than 10 years have passed since Henrik Svensmark in Copenhagen first pointed out a much more powerful mechanism.

He saw from compilations of weather satellite data that cloudiness varies according to how many atomic particles are coming in from exploded stars. More cosmic rays, more clouds. The sun's magnetic field bats away many of the cosmic rays, and its intensification during the 20th century meant fewer cosmic rays, fewer clouds, and a warmer world. On the other hand the Little Ice Age was chilly because the lazy sun let in more cosmic rays, leaving the world cloudier and gloomier.

The only trouble with Svensmark's idea — apart from its being politically incorrect — was that meteorologists denied that cosmic rays could be involved in cloud formation. After long delays in scraping together the funds for an experiment, Svensmark and his small team at the Danish National Space Center hit the jackpot in the summer of 2005.

In a box of air in the basement, they were able to show that electrons set free by cosmic rays coming through the ceiling stitched together droplets of sulphuric acid and water. These are the building blocks for cloud condensation. But journal after journal declined to publish their report; the discovery finally appeared in the Proceedings of the Royal Society late last year.

Thanks to having written *The Manic Sun*, a book about Svensmark's initial discovery published in 1997, I have been privileged to be on the inside track for reporting his struggles and successes since then. The outcome is a second book, *The Chilling Stars*, co-authored by the two of us and published next week by Icon books. We are not exaggerating, we believe, when we subtitle it "A new theory of climate change".

Where does all that leave the impact of greenhouse gases? Their effects are likely to be a good deal less than advertised, but nobody can really say until the implications of the new theory of climate change are more fully worked out.

The reappraisal starts with Antarctica, where those contradictory temperature trends are directly predicted by Svensmark's scenario, because the snow there is whiter than the cloud-tops. Meanwhile humility in face of Nature's marvels seems more appropriate than arrogant assertions that we can forecast and even control a climate ruled by the sun and the stars."

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<http://www.timesonline.co.uk/tol/news/uk/article1363818.ece> (Date accessed 13 June, 2009.) Calder, N. 11Feb07 The Sunday Times.UK.



CBV 00-9711 Kenya Max

OPPORTUNITIES OF AN OPEN MIND

Alf Sr continues...

In a simple business of cattle grazing, it is challenging to get to the facts; handling what is inside our barbed-wire is a good start. I do not pretend to know much about global warming, nor about science in general; significantly though, some excellent scientists have markedly stimulated our progress at CBV. I am certain that ***we must maintain an open and enquiring mind, tolerant of dissent, and encouraging of innovation.***



CBV 96-7143 Turbo

What is apparent to me is that the cattle business needs to be viewed as a business on a day to day basis, and that we need to be very aware of the impact of costs. We can deal with those costs. We need to be consistently investing thought, planning, tools, mechanisms and materials to build our assets and ***terms of trade.***

This process has been a key driver in development of CBV genetics. It seems that our long term planning has borne fruit, by the continued reproduction, survival, and growth benefits reported in our herds. This has largely been unreported to the general press. Now almost three decades on, we are confident that careful recording, with ***relentless management and pursuit of the facts*** has resulted in the development of some remarkable cattle. Whether this is of long term use to the cattle industry at large is open to conjecture. This focus has definitely helped to grow our own business, and our dedicated long time clients.

Cattlemen and women of like mind, and challenging outlook will find opportunity in the bulls on offer at 'Belah Valley', Marlborough, at our CBV Bull Sale and Open Day on July 8, 2009, commencing at 8 AM. These bulls are fleshy, gentle natured, growthy, and productive. They are marketed with our full confidence, and warranty. Attractive pricing incentives are offered on groups of 10 bulls or more, increasing out to 8 deck lots.

More reference on our complete sale catalogue is at www.cbv.com.au, or phone or fax direct to CBV.

We welcome your visit to our property "Belah Valley", to observe the commercial reality and objective data that backs these remarkably efficient cattle.

Challenges definitely breed opportunities.

My best respects to you all,

Alf Collins Sr



Helmsman Auction Explanatory



Fertile, Gentle, Growthy & Adapted

Predictable, Functional Genetics

HELMSMAN AUCTION

This method of buying bulls combines the good features of both the auction system and sale by private treaty. You get the opportunity to bid on and buy any bull in the offering and you pay competitive market value without any pressure.

HOW IT WORKS

1. On arrival, the intending purchasers register at the bid table and receive a buyer number.
2. All bulls are displayed for inspection as usual, with relevant information provided in the catalogue.
3. When the sale commences, all bulls are on the market simultaneously. You may bid on any bull, regardless of lot number, by filling a card and handing it to a 'runner'.
4. You may open the bidding according to the opening pen price as displayed and further bids in multiples of \$50 will be accepted. There is no upper limit on the size of bid.
5. Bids are recorded with the buyers number on a large board adjacent to the bull display area. You can bid on any number of bulls at once and can see at a glance whether your bid still stands or has been overbid.
6. There is no pressure to commit yourself to another bid. If your first choice bull goes over the limit you can still bid on all other bulls in the sale.
7. A bid once submitted and recorded cannot be retracted, and the person responsible for submitting such a bid will be responsible for it until it is overbid.
8. The sale will remain open for a minimum of one hour. A bid registered in the last ten minutes will result in a ten minute time extension.
9. Further bids would trigger the same process until no more bids are received in a specified period, which would signify the end of the sale. (Note that the bidding interval may remain at ten minutes throughout or may be shortened progressively to help conclude the sale.)

THE BENEFITS

1. You have more time to consider lodging a bid. You can place genuine bids on any bull of your choice at any time during the sale period.
2. You have the opportunity to re-assess each lot during the sale period without any pressure to make an instant decision.
3. You have the opportunity to take home the bulls you want, irrespective of lot order. For example, having been out-bid on lot 36, your first choice, you can move back to your second choice bull earlier in the catalogue, for example lot 7.
4. When you are buying multiples or groups of bulls, Helmsman gives you flexibility and time to average your purchase costs.



CBV Newsletter

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predictable functional genetics...

~ "Buy your bulls from someone who manages like you aim to." Alf Collins Sr ~

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CBV is committed to supplying quality genetics to our clients. We would appreciate your feedback and thoughts on our cattle and publications.

Visit: www.cbv.com.au



We would like to expand the contact list for our newsletter distribution. We would appreciate email or postal addresses of progressive and interested people.

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If you would like to discontinue your CBV subscription please notify me,

Thank you, Dallas...